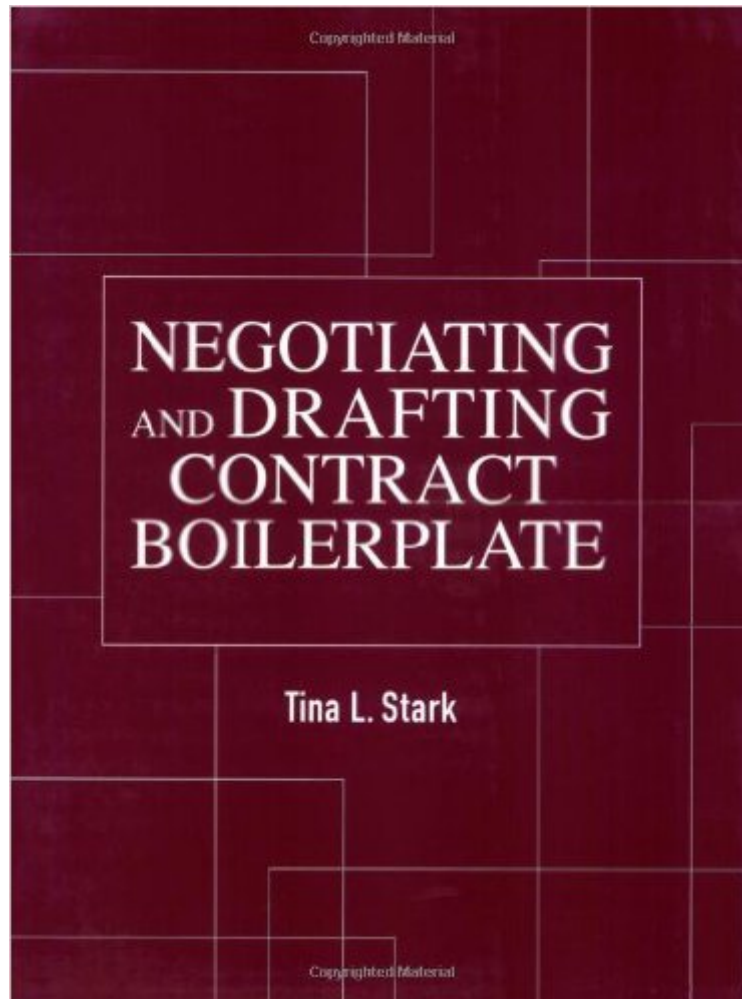


The book was found

# Negotiating And Drafting Contract Boilerplate



## Synopsis

This resource serves to educate lawyers and business professionals on how to draft the many types of "boilerplate" provisions, a legal term that refers to the standardized, one-size-fits-all provisions of a contract. Each chapter tackles one of 20 provisions and analyzes why it is important, the key legal and business issues raised, and how to draft the provision to suit a particular transaction. Such analysis not only helps readers better understand how to draft these provisions in their contracts, but also helps them better understand the other party's process.

## Book Information

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Average Customer Review: 4.8 out of 5 stars [See all reviews](#) (6 customer reviews)

Best Sellers Rank: #480,406 in Books (See Top 100 in Books) #133 in [Books > Law > Business > Commercial](#) #187 in [Books > Law > Business > Contracts](#) #306 in [Books > Law > Business > Franchising](#)

## Customer Reviews

This book contains legal background and practical advice for drafting and negotiating many basic contract provisions, such as indemnification, limitations on remedies, and the like. The text is organized and laid out in an easy-to-use format, and the book comes with a CD that includes the template provisions. The next edition should include a chapter on termination provisions.

I purchased this item just to familiarize myself with basic contract terms and the reasoning behind the "boilerplate" that I see and use everyday in my practice. Glad to say it has already paid for itself and I highly recommend this purchase. Obviously no book will tell you how to advise your clients but it's another CLE tool any contract attorney can put to use. And for us younger attorneys ...it's in English not legalese.

If you are involved in drafting "boilerplate" contract terms such as Confidentiality, Force Majeure,

Indemnities, and Third Party Beneficiaries then this book will definitely enhance your understanding of the nuances of these important, but often underappreciated, provisions. For a more general book on contract drafting, I recommend Manual of Style for Contract Drafting, Second Edition

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